

## Assessment

2018 Budget Presentation

#### Recommended Budget

	2017 Modified	2018 Recommended	\$ Change	% Change
Expenditures	\$1,204,151	\$1,106,887	-\$97,264	-8.08%
Revenues	-\$70,070	-\$74,600	-\$4,530	6.46%
Net Local	\$1,134,081	\$1,032,287	-\$101,794	-8.98%

Reduction of \$102,000 in 1 time OTRs

- Digital Sketch Program
- RPTL 520 Database (designed in-house)

Small Line Item Adjustments

- +\$4,000 tax bill paper purchase
- +\$4,000 increase in postage

### Major Influences

#### Real Estate Activity

- Residential resale market is still as strong as ever.

2018 AEM Program

8,200+ residential parcels

4,966 vacant lands

24,000 residential land values

### Major Influences

#### Real Estate Activity

- Apartments.
  - 43 projects, 2,421 units, 4,298 beds
  - Plus, Cornell/East Hill/Chain Works
- Other pending commercial projects.
  - Maguire, Guthrie, Cayuga Medical, Cargill, Cayuga Solar, Hilton Canopy, TTC, Harold's Square... (Airport, DOT, Town Lansing land...)

## Full-Time Equivalents

201!	5	2016	2017	2018 Target	2018 Rec	# Change	% Change
12.5	0	11.50	11.50	11.20	11.20	-0.30	-2.61%

2000 – 19 FTE

2003 – 15 FTE

2011 – 10 FTE

IAAO Standard = 2,500 parcels/person =  $\sim 14.7$  FTEs For 2018, we are requesting a staff of 12.20 FTEs

# Over-Target Requests NOT Supported by the Recommended Budget

Page #		Priority	Req. OTR	Req. Source	Rec. OTR	Rec. Source	Purpose
4-8	1	1	\$89,061	Target	\$0	Target	New Real Property Appraiser

- Increase in real estate market activity.
- Increase in demand for real property information.
- Increase in complexity of real estate transactions.
- PILOT county for RPSv5.
- Future retirement considerations.