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**Tompkins County – RFP # 2014004**  
**Division for Community Health**  
**Electronic Medical Records and Practice Management System RFP**  
**3/17/14 Response to Questions**

1. Regarding Project Requirements 6.5
  - What are the needed points of interface to the SunGard Pentamotion Financial System?  
CSV file or odbc connection that would interface directly.
2. Regarding Project Requirements 6.6
  - How can a Laser Fiche RIO viewer be made available for integration?  
Temporary user accounts may be set up to access a test database for integration. Please contact Loren Cottrell at 607-274-5417 or [lcottrell@tompkins-co.org](mailto:lcottrell@tompkins-co.org).
3. Regarding Project Requirements 6.8
  - What DBMS is Cerner Now running on?  
- Please confirm that “sql database” means SQL Server?  
It is a Sybase SQL Anywhere database.
4. Regarding Project Requirements 6.8
  - Will you provide a sample set of data for the purposes of customizing the conversion?  
No, but can provide data definition and table structure.
5. Regarding Future Project Components, Interface with local Hospital
  - Example: How does “Cuyahoga” share health information?  
(i.e. webservices, HL7 messages, Direct protocols)  
Per the Cayuga Medical Center, they are transitioning to a remote desktop connection via a Citrix server.
6. Regarding Future Project Components, Improved Mobile Technology
  - How do you support Mobile Technology today?  
A sync method to and from the laptop.
  - Do you support a virtual desktop environment?  
Currently we do not have a virtual desktop environment.
7. Regarding Future Project Components, ePrescribing
  - Do you employ Physicians or Nurse Practitioners?  
We employ a part-time medical director and have a part-time TB consultant MD on contract.  
We are not ePrescribing at present but may do so at a later date.

8. Regarding Medicaid Managed Care (MMC)
  - Are you required to do Episodic billing per the eMedNY specifications?  
No
  - If not, what are your plans regarding MMC?  
Not certain at present.
9. Regarding #25J and #45
  - Can highly confidential clients be stored under a separate client identifier when they are seen for other services?  
Preference is no but willing to consider.
10. Regarding #50
  - How are these registration lists provided? (Spreadsheets, CSV files, or some other form?)  
No lists are provided. The registration process is expected to be a system function. We will not have prior knowledge of registrants.
11. Regarding #77
  - How is acuity level determined? (Eg. by problem, by service provided, by another system?)  
Acuity level is determined by the risk level of client and the service provided.
12. Regarding #102
  - Please provide an example of the documentation needed for pregnancy verification.  
See attached pregnancy verification form.
13. Regarding #124
  - When will specifications be available for NYS DOH Health Commerce System LeadWeb? No specifications available at present.
14. Regarding #126
  - Please define what your needs are here.  
We want to be able to add an Accounts Payable record to track specific expenses paid by us.
  - Are these invoices for an A/P system?  
No
15. Regarding #130 and question 2 of #137
  - What number can we call to understand the options for automated eligibility from ePACES? (The 800 number published on-line requires a provider ID.)  
Vendors can direct questions to Medicaid via the following email address:  
[eMedNYHIPAASupport@csc.com](mailto:eMedNYHIPAASupport@csc.com).
16. Regarding #130
  - Are you looking for a 270/271 exchange, or do the health plans provide eligibility spreadsheets?  
Yes

17. Regarding #154

– Please define what your specific needs are here.

- Are these stand-alone invoices?

Yes

- Who is the recipient of these invoices?

Clients, medical providers, lawyers, insurance companies, etc.

- Is the interest part of a remittance?

Yes

18. Please clarify your definition of “WILL HAVE IT” category in Attachment H.

- Are you expecting these items to be included as part of the estimated costs in the RFP submission or can these costs be clarified at a later time?

No, but if the cost estimates are known now, then include.

- What timeframe is required to deliver current “WILL HAVE IT” components?

- Are all “WILL HAVE IT” components expected to be delivered with the “base” system?

No

- What timeframe would be acceptable for future delivery of “WILL HAVE IT” components beyond the final implementation mutually agreed upon (End of year, 2015, other)?

There is no predetermined time frame.

- Could mutually acceptable time frames for delivering “WILL HAVE IT” components be solidified during final contract negotiations?

Not a factor.

19. RFP Section 3 – Cover Page and INTRODUCTION

- Please clarify several of the dates identified in the RFP document:

- Cover Page: Will the county consider extending the RFP response deadline until 04/07/2014?

The RFP proposal due date is extended 3 (three) days to 12:00 pm on 03/27/14.

- Page 8, Last line of 1<sup>st</sup> paragraph. “Tompkins County has a project start date goal of 06/02/14.”

➤ Does this mean your expected “award” date for the project or some other meaning?

The award will be made in May, 06/02/14 is the expected start date to begin the project.

- Page 8, Bottom bullet after 2<sup>nd</sup> paragraph: “ICD10 Implementation Date of October 1/2014”

➤ Is this when you expect the “base” system to be delivered and/or implemented?

The system must be implemented and operational by 10/01/14.

- Page 10, Bottom entry in table in Section 3.3: “Project Start Date (to be determined) – 06/02/14”

➤ What are the factors which could alter the “Project Start Date”

We do not expect to extend the project start date.

20. Please confirm the total number of users for this system in your county. This is important to price out your ongoing maintenance activity (particularly license fees).

- Do you want us to use a fixed number (like 17)?

Yes

- A not to exceed number (like 25)?

Possibly, it depends on whether the vendor uses concurrent user or named user format.

The number is based on the vendor's user increments and price points.

- Or a completely variable number (possibly a minimum # with a range)?

Minimum # of users is 17.

21. The RFP cover is labeled Project Management. But within the RFP, the term used is Practice Management? Which term is correct?

Practice

22. On page 12 of the RFP under Contract Negotiations the RFP states that we will be required to use the Tompkins County contract. Please provide a copy of your contract.

Not appropriate at this time. Contracts are written on a case-by-case basis, the county is flexible through the process. We may use the vendor's contract and incorporate our portions. Contracts are finalized through the negotiation process.



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Client ID \_\_\_\_\_

**MOMS PREGNANCY VERIFICATION**

Name \_\_\_\_\_ DOB \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_ Phone \_\_\_\_\_

Date of Pregnancy Test \_\_\_\_\_ POSITIVE NEGATIVE

Lot # \_\_\_\_\_ Expiration date \_\_\_\_\_

Height \_\_\_\_\_ Weight \_\_\_\_\_

DOPPLER \_\_\_\_\_

LMP \_\_\_\_\_ EDC \_\_\_\_\_

MD \_\_\_\_\_ Date of 1<sup>st</sup> Visit \_\_\_\_\_

I certify that the above information is true and correct.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title