

TCAT Budget Presentation

Fall 2020

Welcome

Photo by Trevor Jensen



Recommended Budget

	2020 Total Adopted	2020 Modified	2021 Target	2021 Rec. OTR's	2021 Total Rec.	\$ Change	% Change
EXPENDITURE	10,681,181	10,681,181	8,158,228	19,215	8,177,443	-2,503,738	-23.44%
REVENUE	-9,720,450	-9,720,450	-7,197,497	0	-7,197,497	2,522,953	-25.96%
Grand Total	960,731	960,731	960,731	19,215	979,946	19,215	2.00%

Over-Target Requests Supported by the Recommended Budget

Page #	OTR #	Priority	Req. OTR	Req. Source	Rec. OTR	Rec. Source	Purpose
5-25	70	1	\$19,215	Target	\$19,215	Target	2% Increase in Underwriter Share

2020 Changes Everything

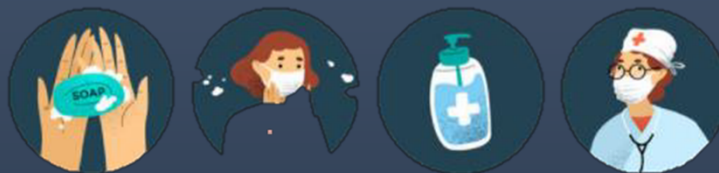
As Everything Closed, Transit Stayed Open

A lifeline for many members of the community

Essential jobs, services, medical appointments, groceries

Challenges:

- Ridership down 90%, resulting in a reduction of both STOA and passenger fare revenue
- Due to passenger limits, still using full fleet
- Heavy concentration on essential service workers
- Telecommuting



Adapting to the New World

Adjustments:

- Ensuring passenger and operator safety
- Mask compliance on buses
- Fare-free
- Strategic marketing
- Multiple service changes

**Facial Covering
REQUIRED
on *Tcat* Buses**



**and Within Bus Shelters when
safe distance is impossible.**

Strategic Plan Initiatives

Staying Flexible and Meeting Rider Needs

- New service models: Tconnect
- New route structure: TDP
- Sustainability and resiliency: DC microgrid and battery electric buses



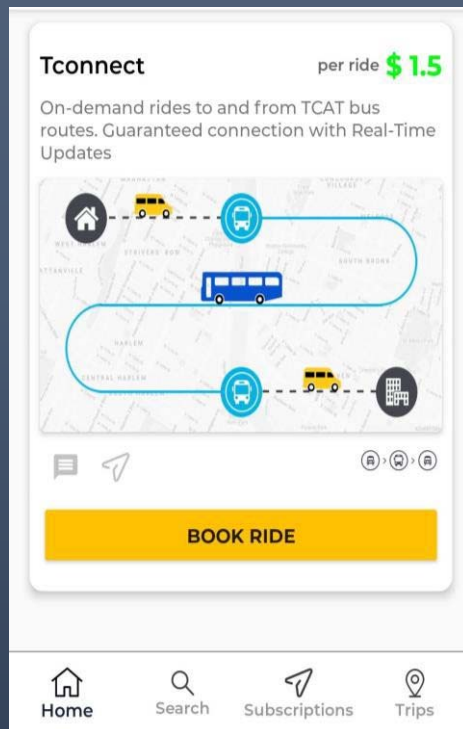
Strategic Plan Initiatives

Strategic Plan Goal: The Evolving Transportation Market

Tconnect: Rural First Mile Last Mile Service

First Month of Service - September 2020

- 75+ app downloads
- 101 rides
- 82% returning customers



- Connecting people from their home to the bus line and other destinations
- On-demand app-based service
- Collaboration and innovation

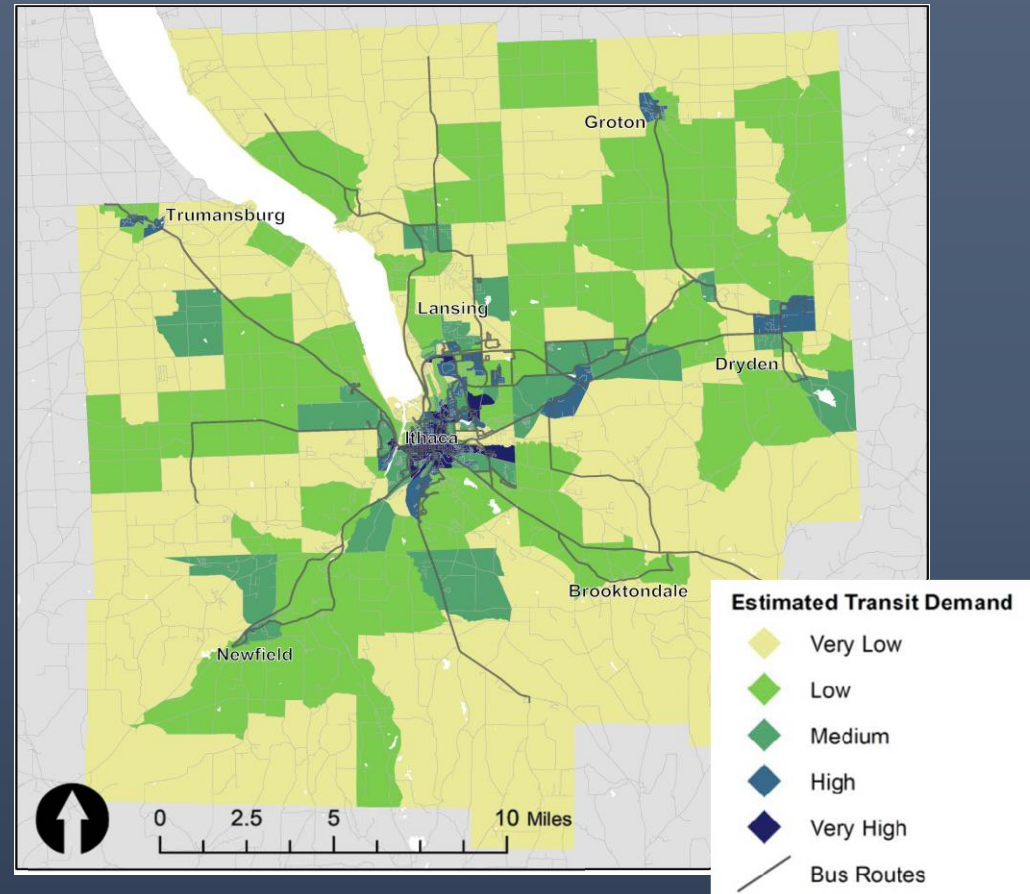
Strategic Plan Initiatives

Strategic Plan Goal: Promoting Quality of Service and Setting Service Priorities

Transit Development Plan

A comprehensive assessment of TCAT's service that takes place every 10 years.

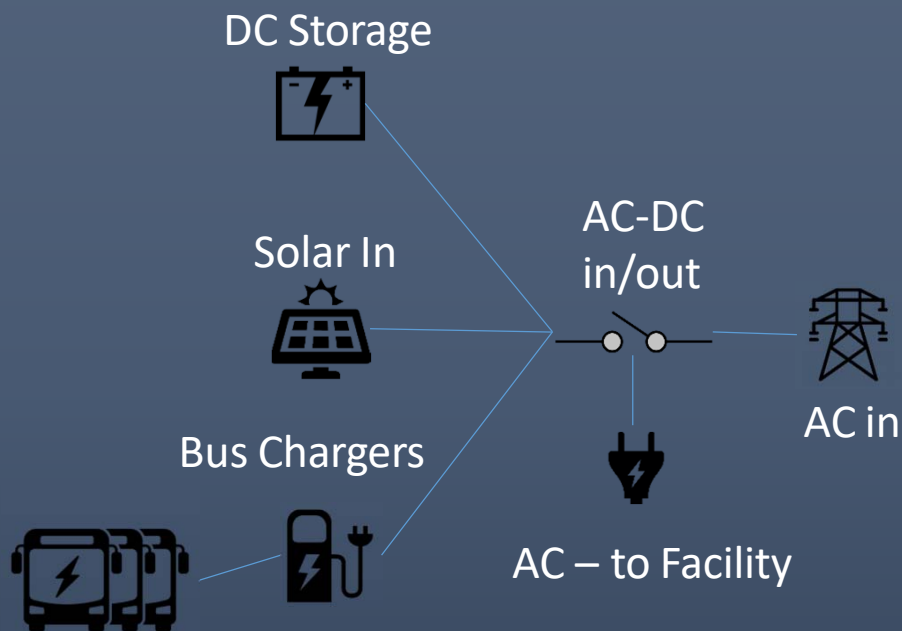
- Opportunity to re-think and optimize service
- Focus on improving service in underserved areas
- Community outreach & engagement is critical
- Potential to improve system branding and clarity



Strategic Plan Initiatives

Strategic Plan Goal: Procurement of a Sustainable Fleet; Sustainability & Leading by Example

Battery Electric Buses and DC Microgrid



- NYSERDA grant award pilot project
- Clean energy charging for electric buses (July 2021)
- DC-DC efficient power generation
- Increases resiliency
- Emergency power back-up

TCAT Operating Revenues & Expenditures

REVENUES	2019 Actual	2020 Operating Budget	2020 Projected Actual (Sept. 2020)	2021 Proposed Draft Operating Budget
Local Fares & Revenue	\$4,594,599	\$4,883,539	\$3,857,210	\$4,025,114
Payroll Protection Program	0	0	1,520,900	0
State Aid & Federal Assistance	9,833,788	8,167,608	7,555,814	4,655,150
City-CU-TC Shares	2,731,296	2,785,923	1,950,147	2,841,641
Mortgage Recording Tax	567,433	900,000	803,406	803,406
TOTAL REVENUE:	\$17,727,116	\$16,737,070	\$15,687,477	\$12,325,311

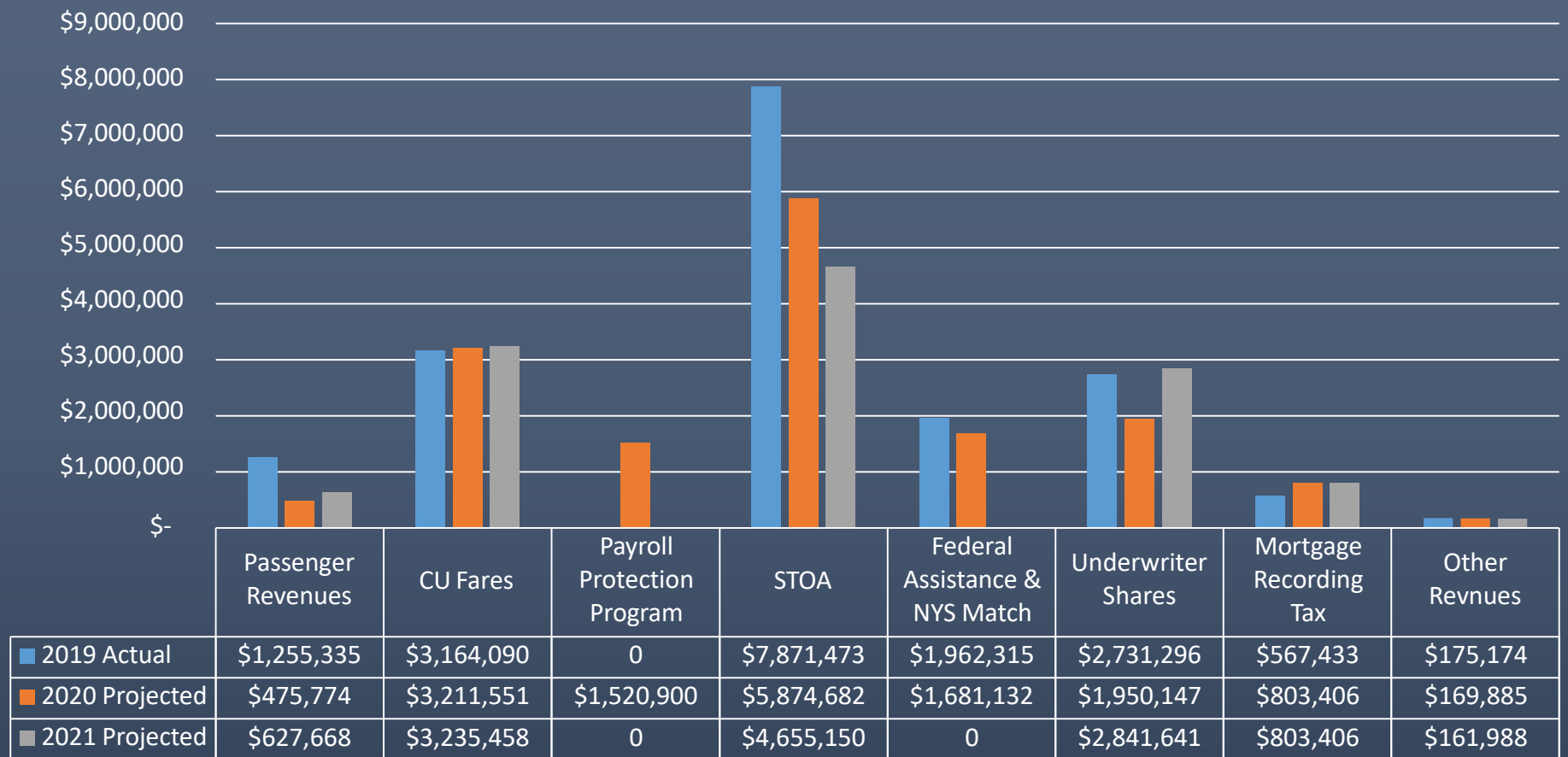
EXPENDITURES	2019 Actual	2020 Operating Budget	2020 Projected Actual (Sept. 2020)	2021 Proposed Draft Operating Budget
Operations	\$11,015,273	\$11,284,118	\$9,639,410	\$10,080,058
Vehicle & Facility Maintenance	3,477,129	3,585,865	3,140,273	3,398,481
Administration/Insurance	2,195,928	2,117,921	2,041,990	2,425,403
Total Expenses	\$16,688,330	\$16,987,904	\$14,821,673	\$15,903,942

Revenue Over (Under) Expenses	\$1,038,786	(\$250,834)	\$865,804	(\$3,578,631)*
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*Half of our \$7.1M CARES Act Funding will be drawn down to cover this deficit.

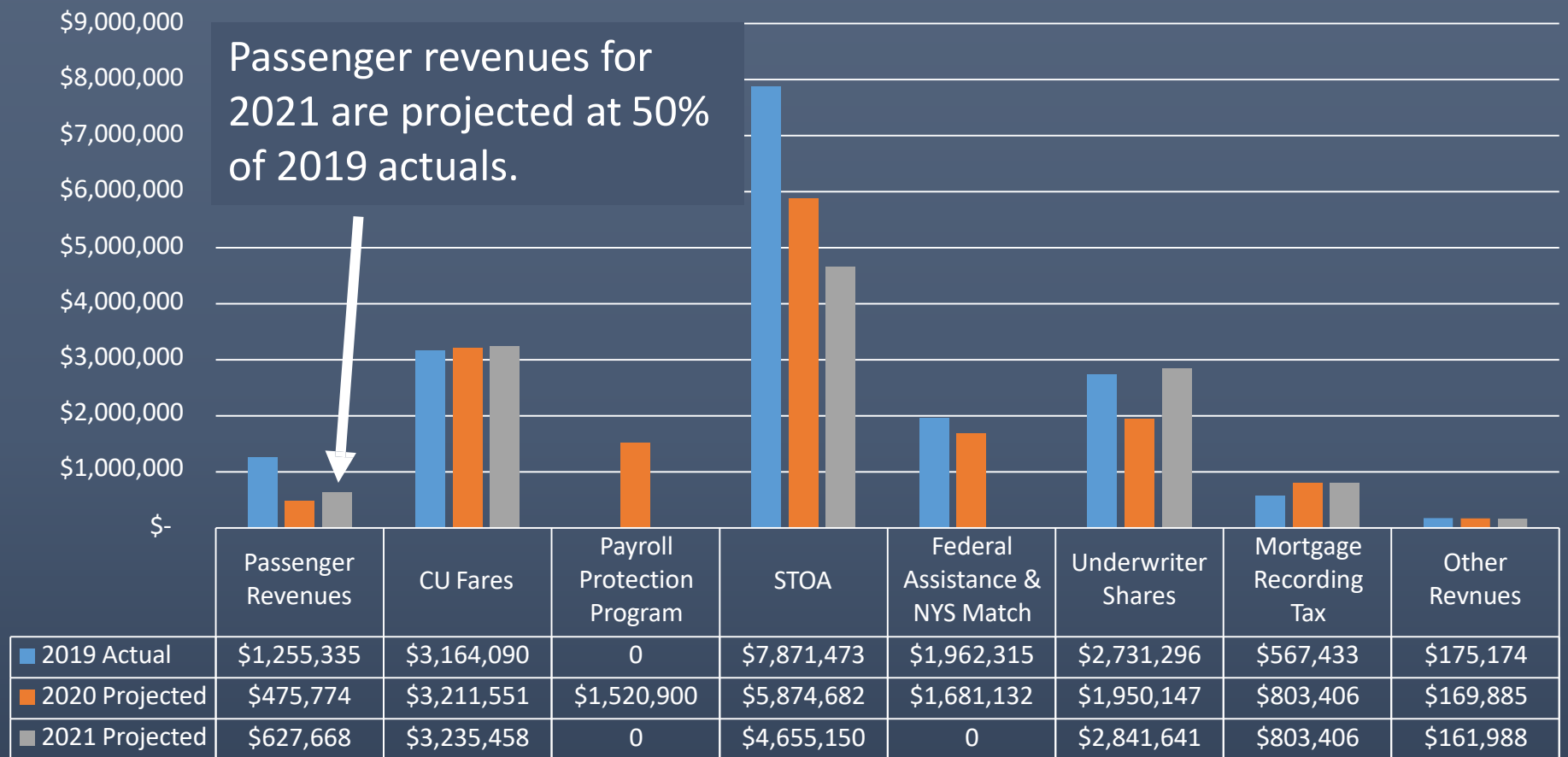
2021 Expected Operating Revenues

A Comparison: 2019, 2020, and 2021 Projections



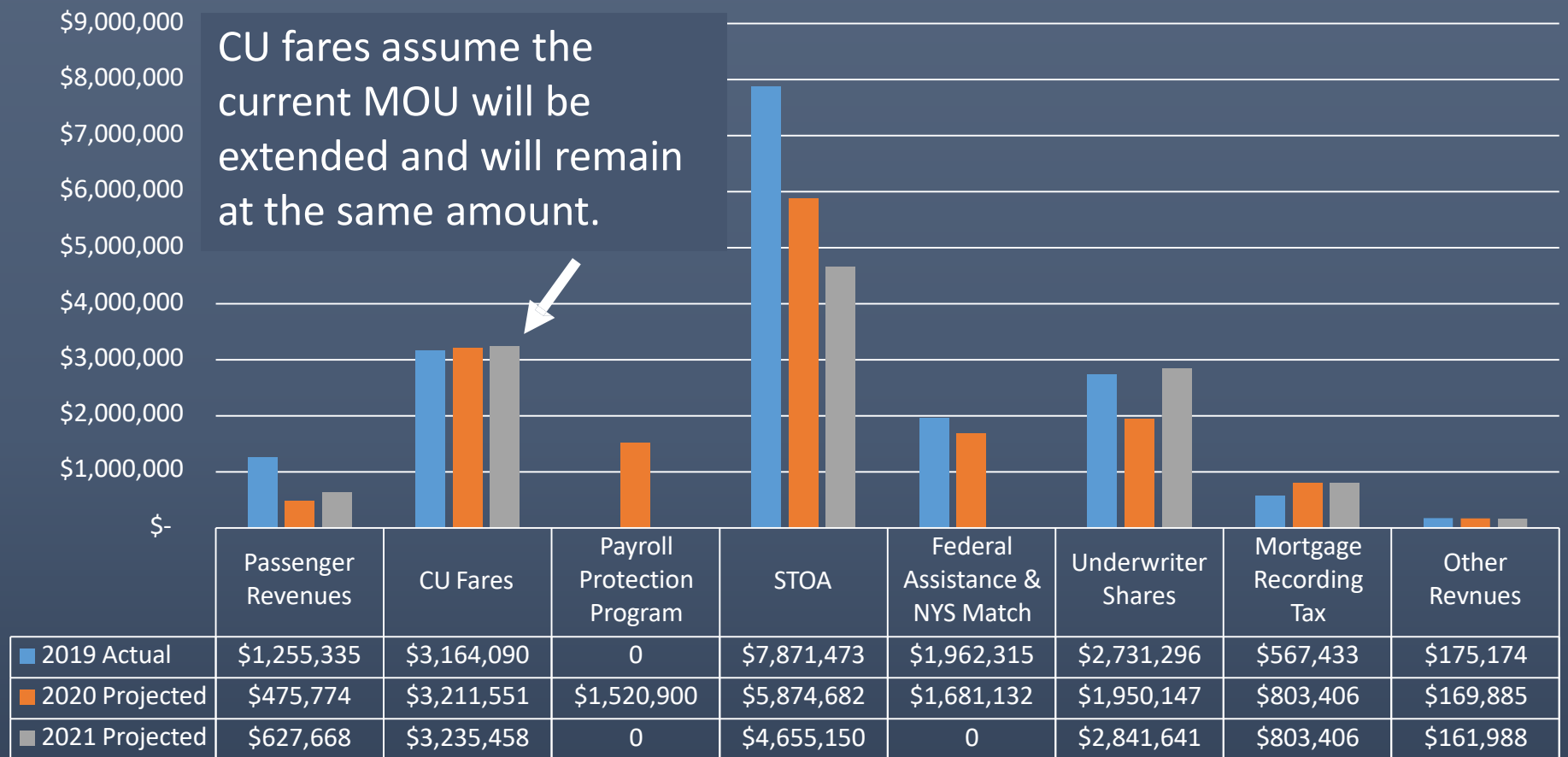
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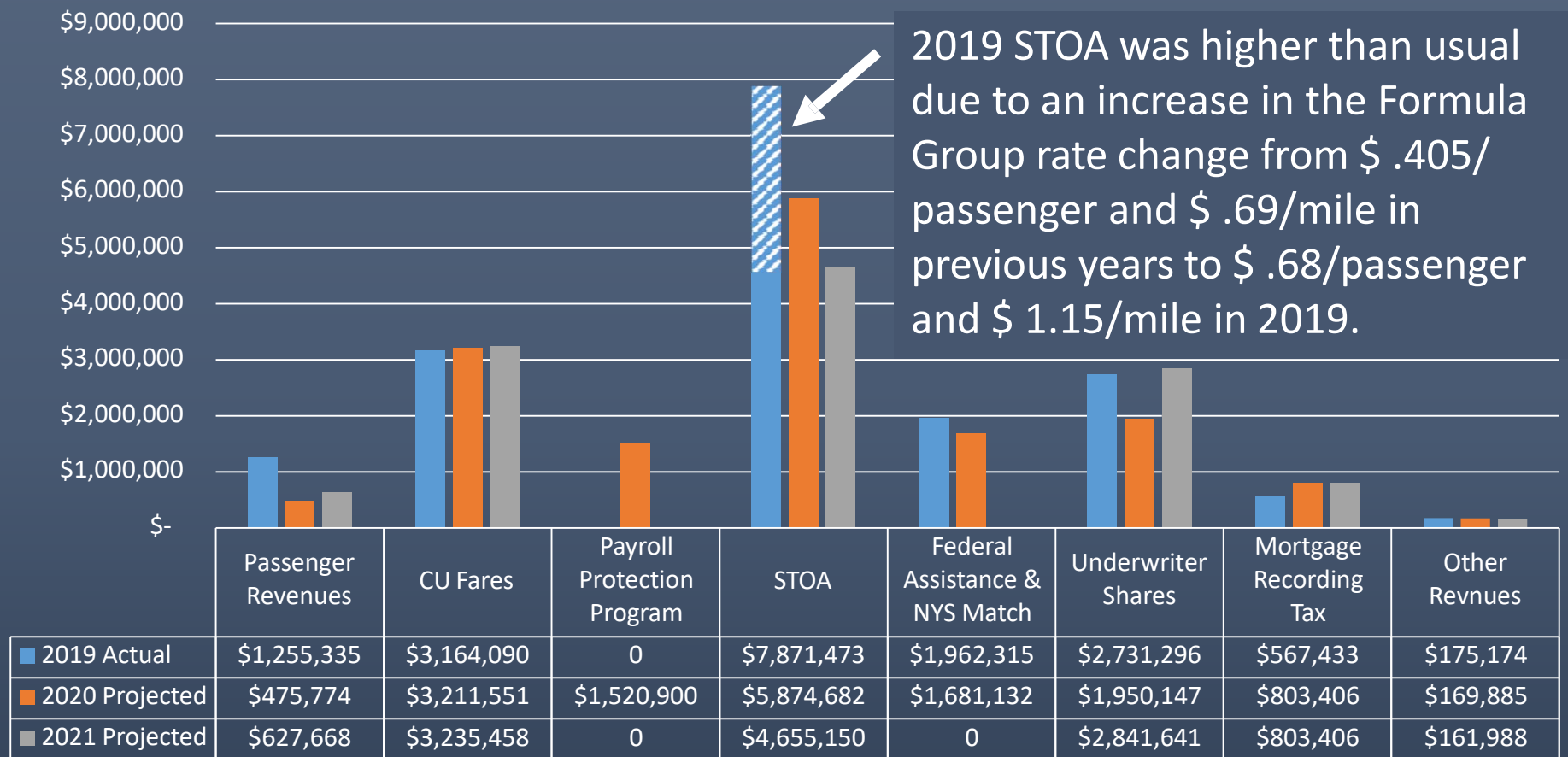
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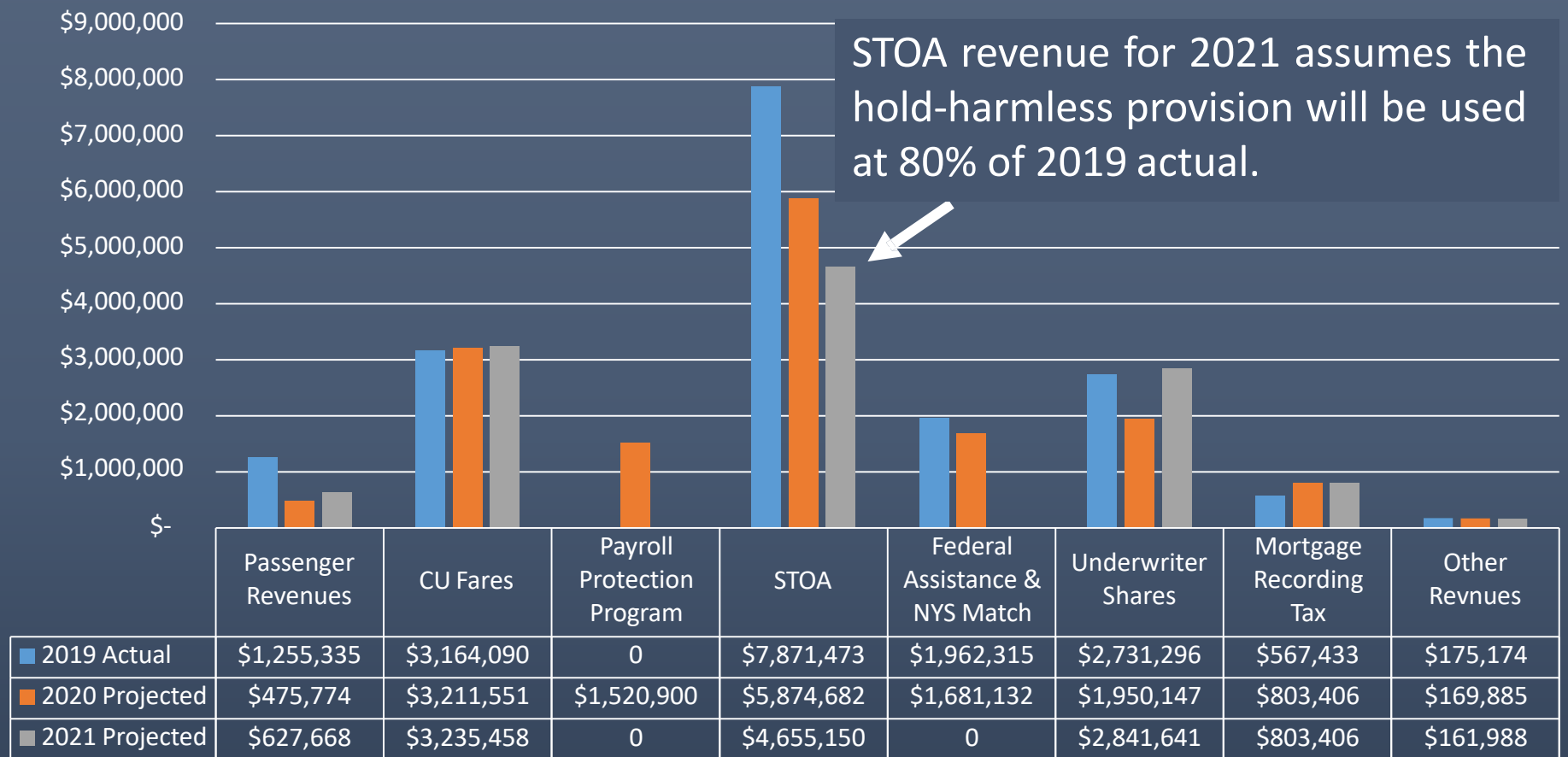
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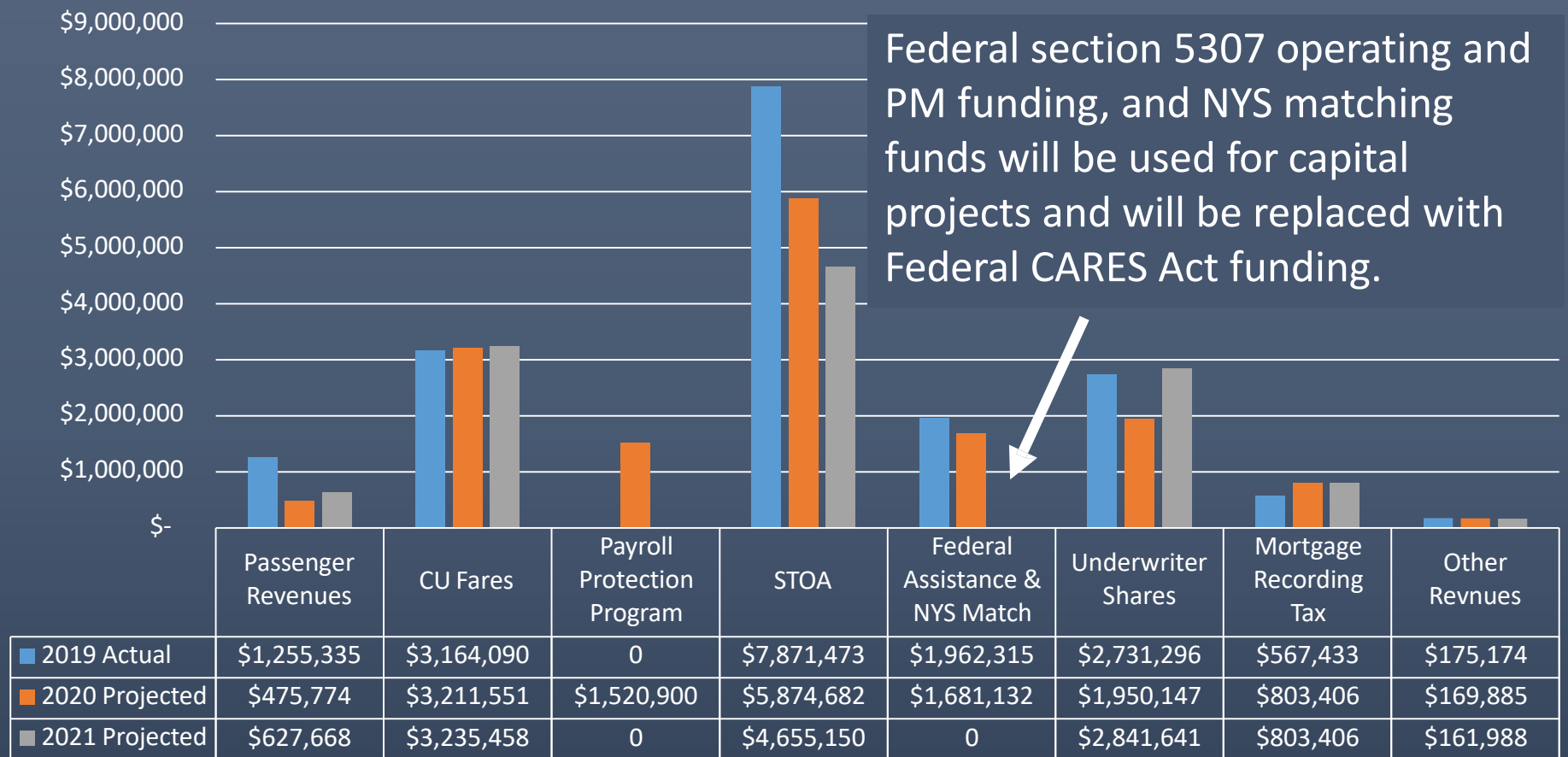
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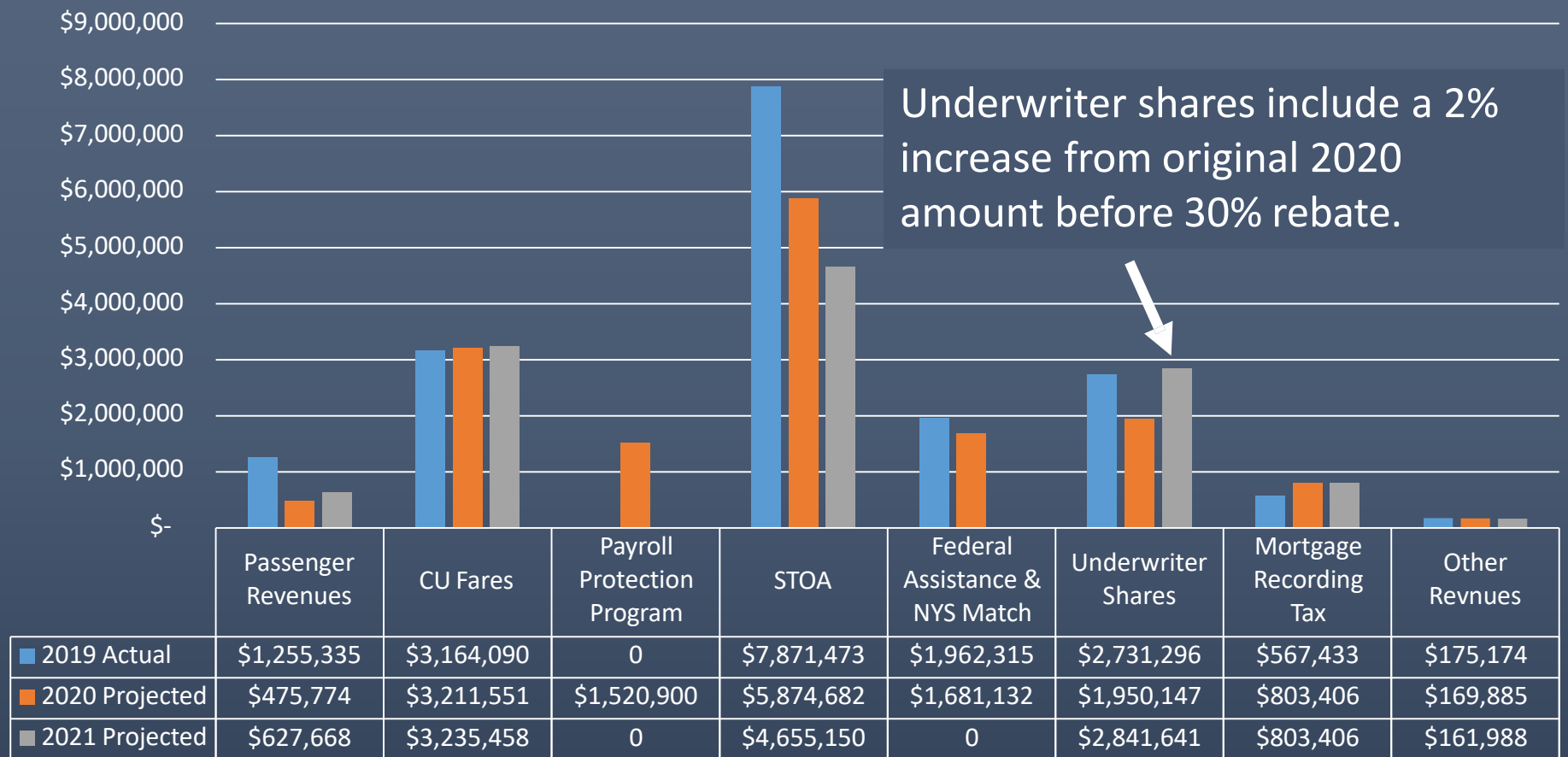
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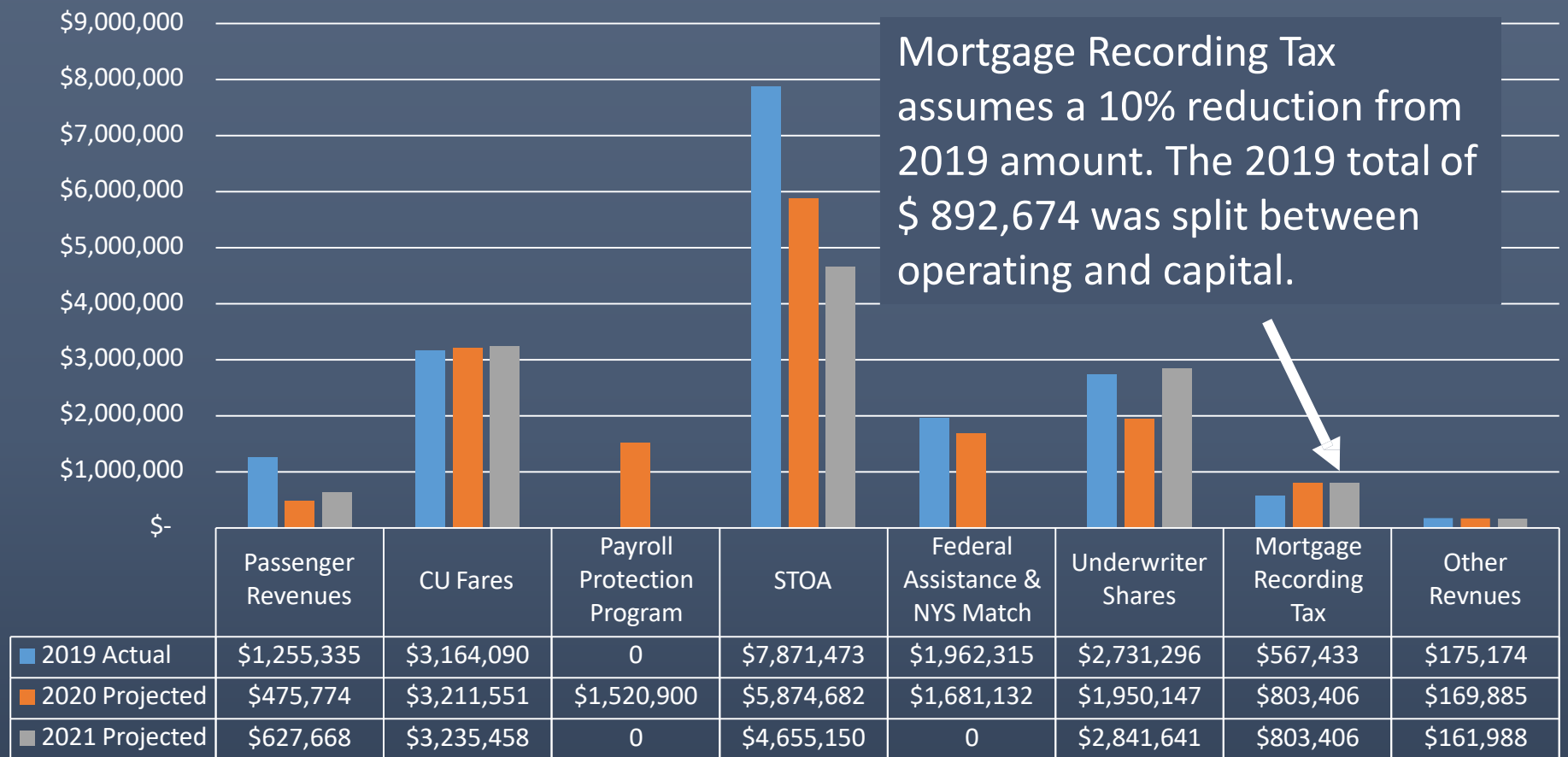
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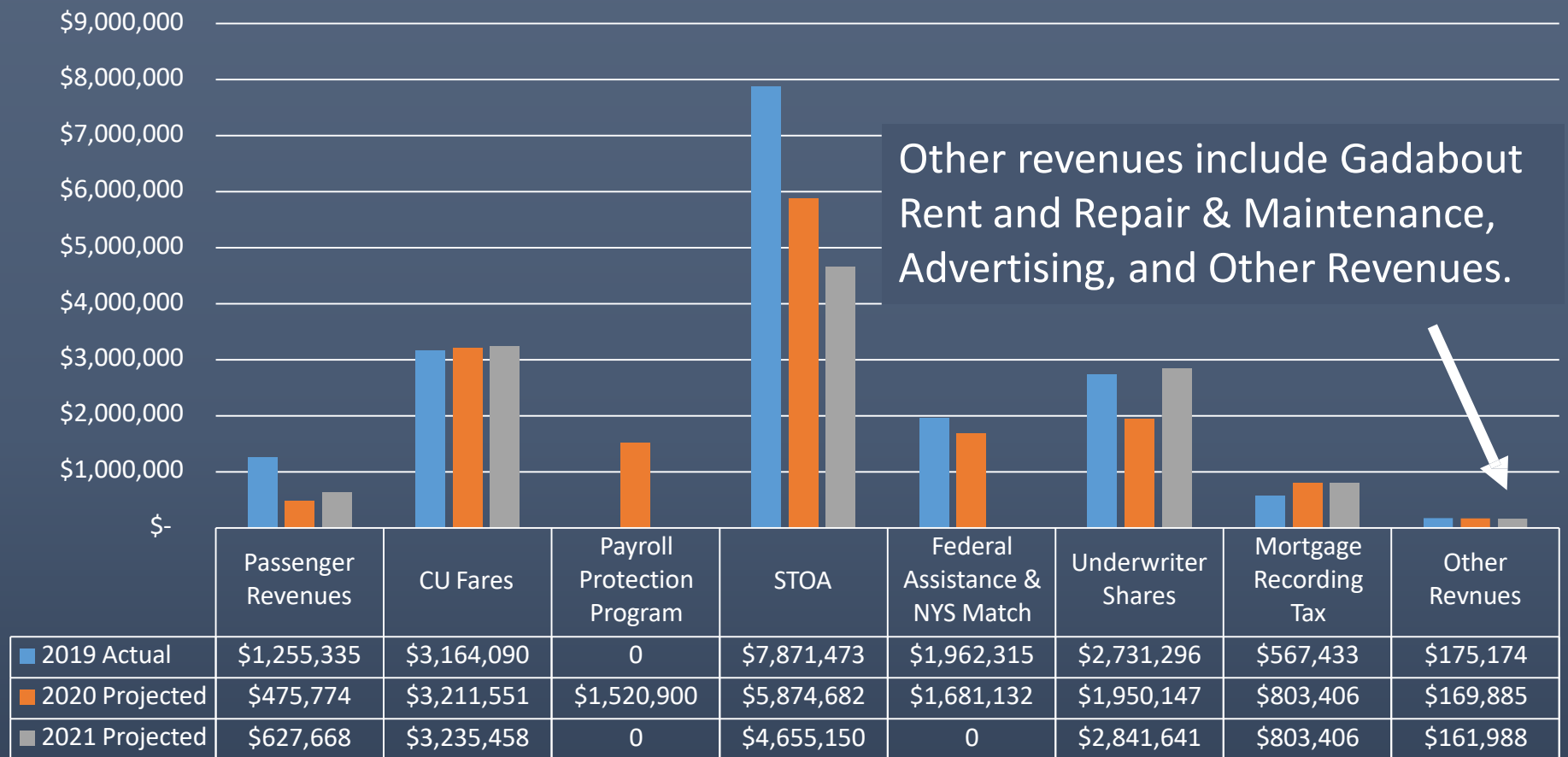
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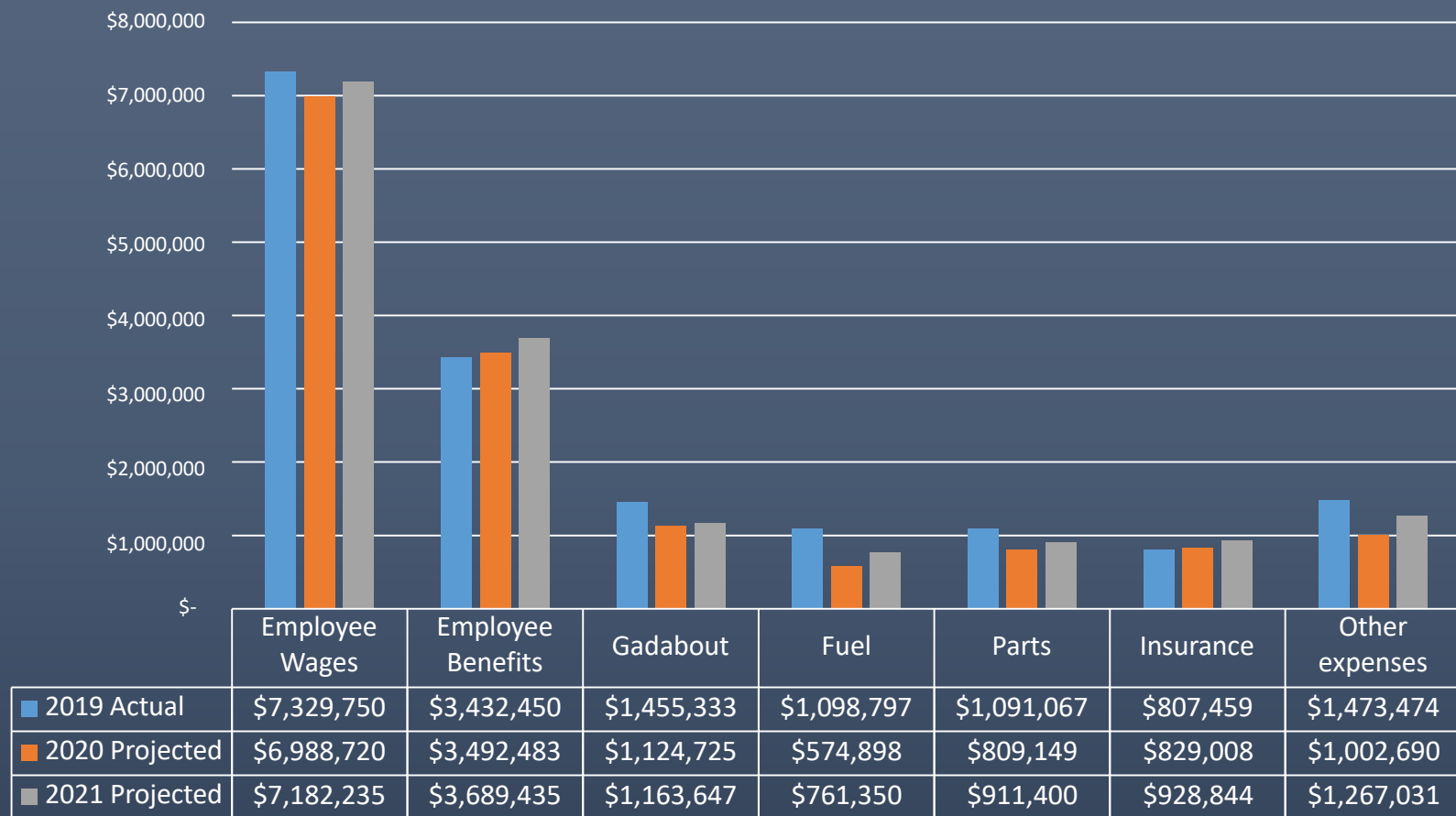


2021 Expenditure Assumptions

	2019 Actual	2021 Projected
Employee Wages	\$7,329,750	\$7,182,235
Employee Benefits	\$3,432,450	\$3,689,435
Gadabout	\$1,455,333	\$1,163,647
Fuel	\$1,098,797	\$ 761,350
Parts	\$1,091,067	\$ 911,400
Insurance	\$ 807,459	\$ 928,844
Utilities & Other	\$1,473,474	\$1,267,031
TOTAL:	\$16,688,330	\$15,903,942
Decrease:		\$784,388

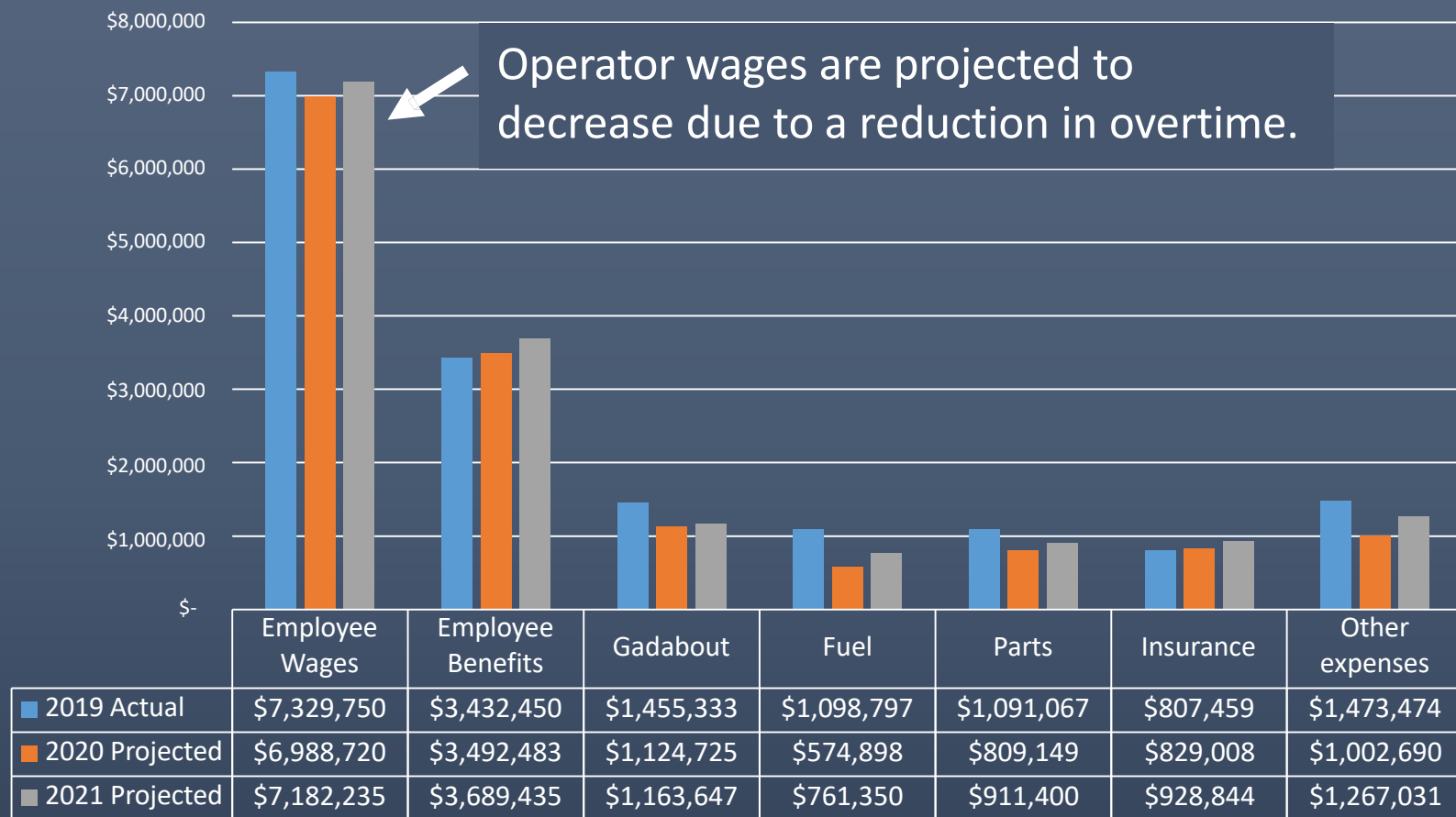
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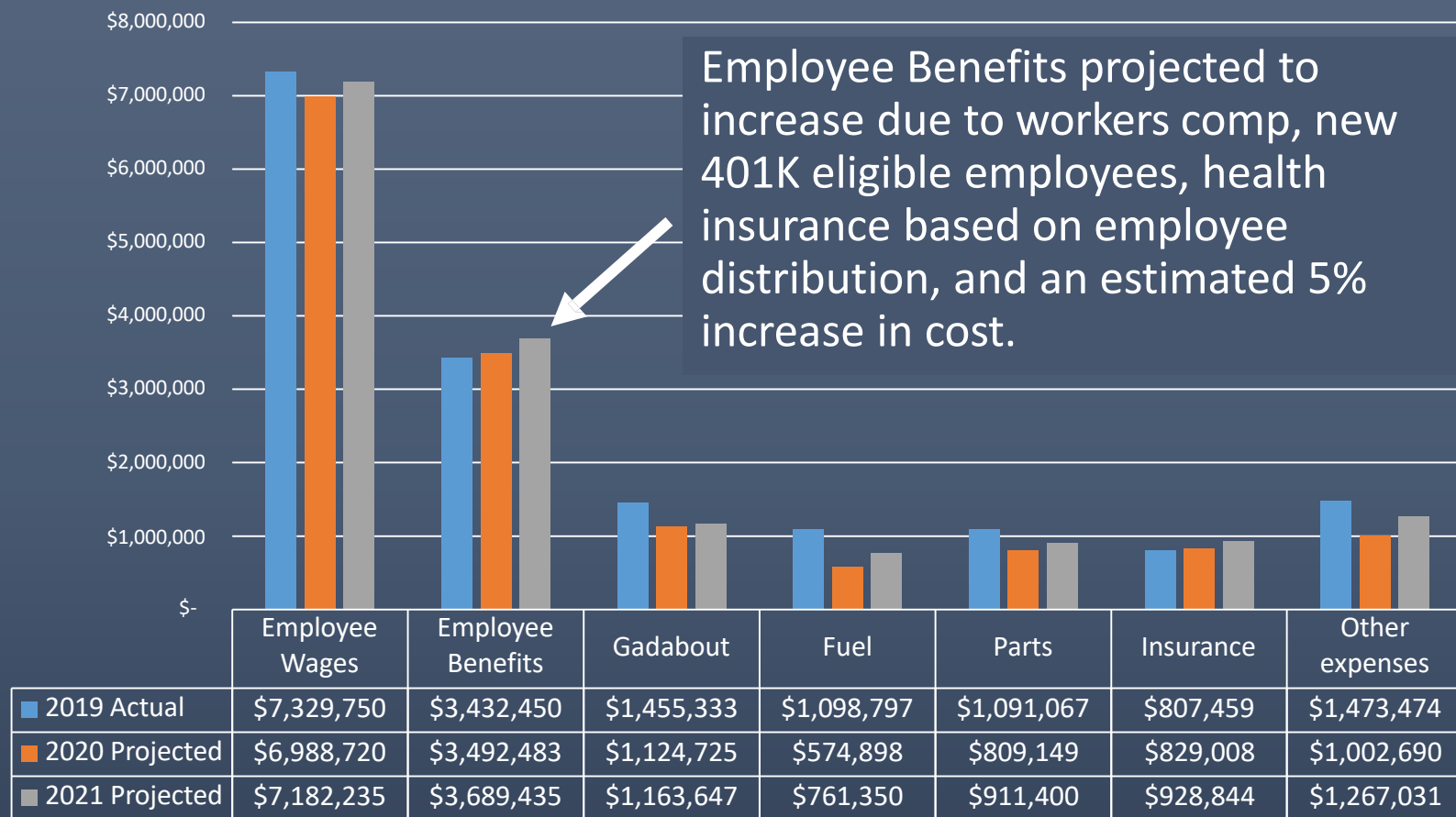
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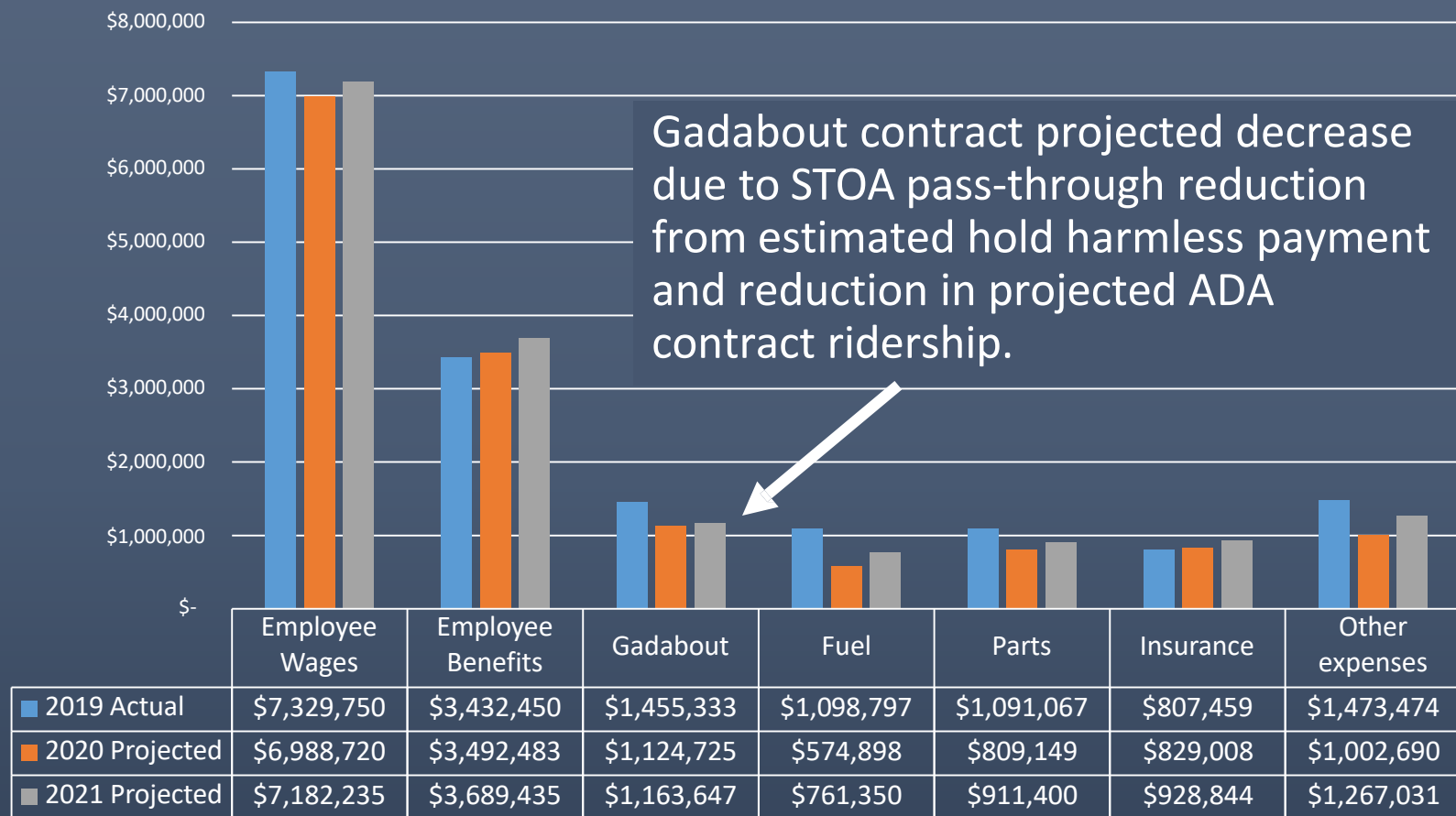
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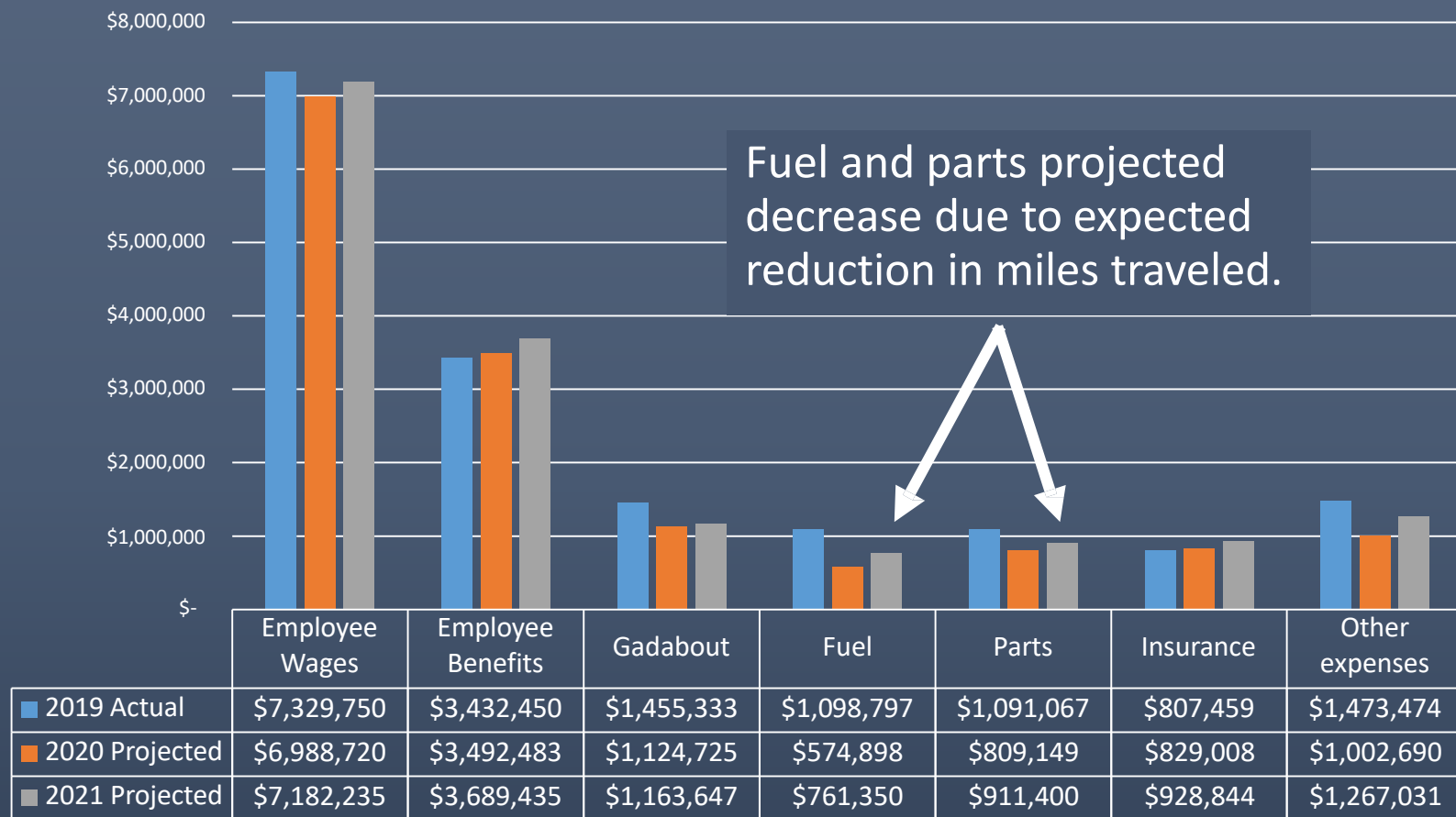
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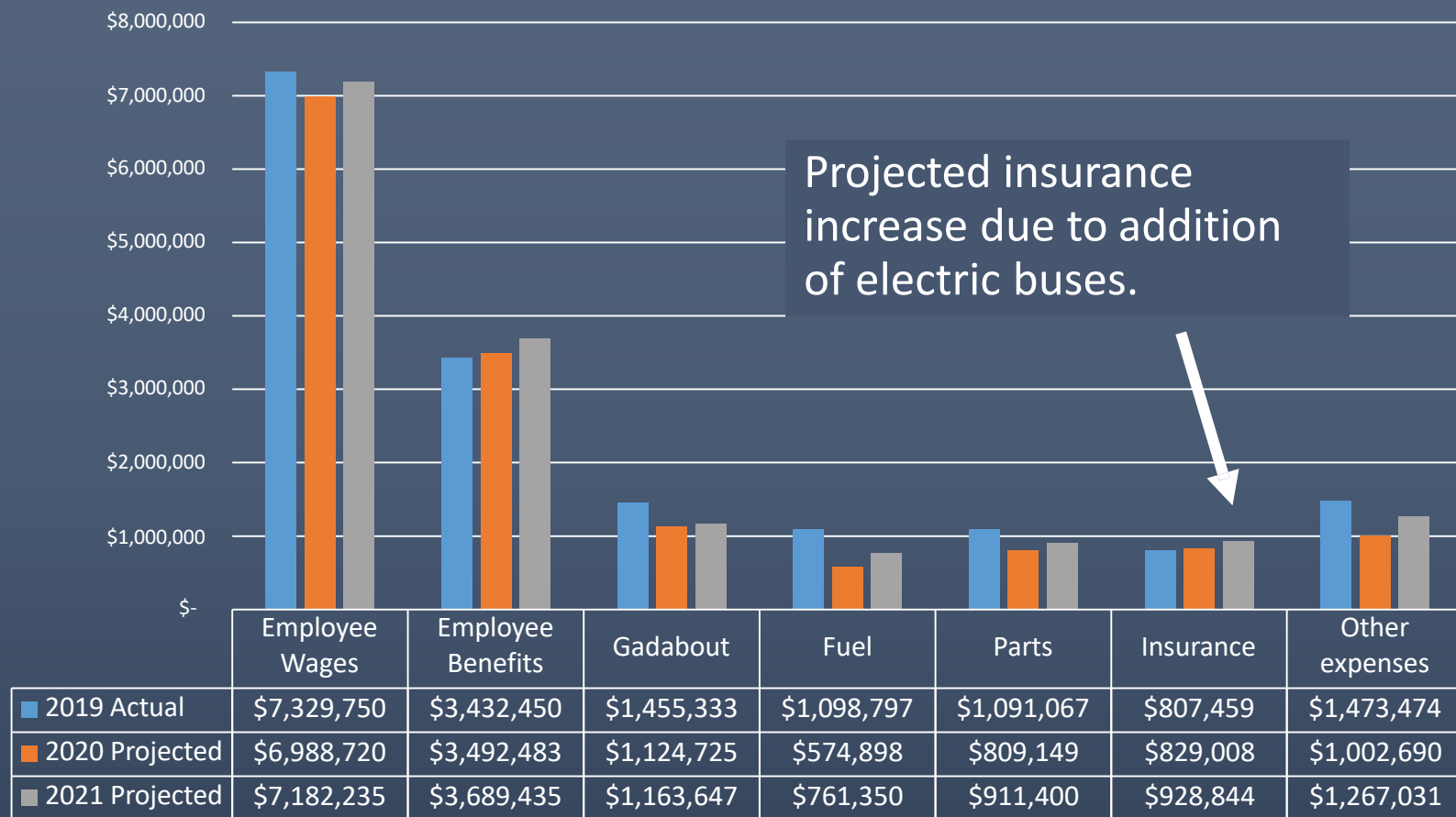
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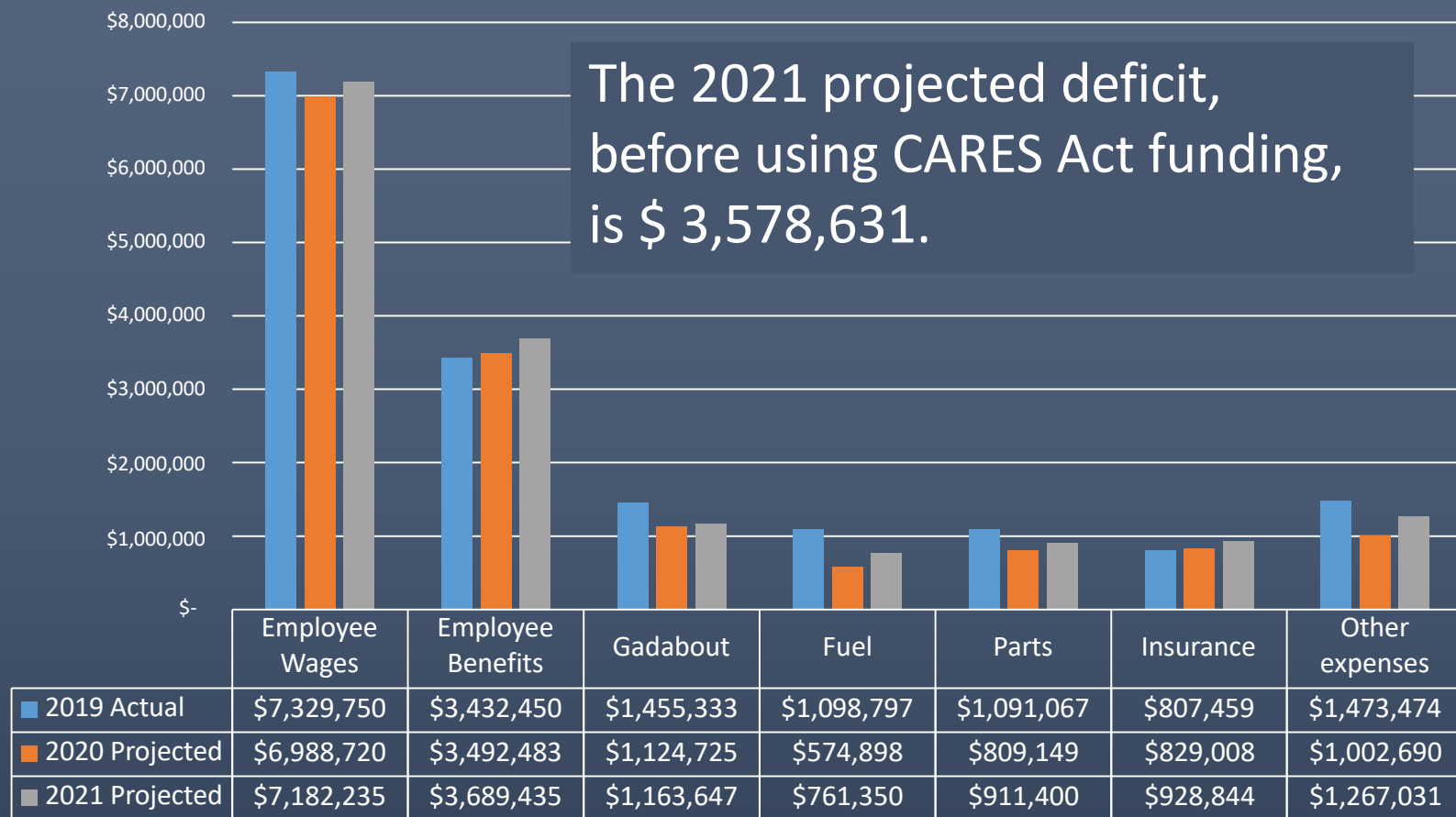
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2021 Expected Operating Expenditures

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2021 Capital Revenue Assumptions

CAPITAL FUND USES	2021 TOTAL
<u>TECHNOLOGY & PLANNING</u>	
Architectural Engineering/Design for New Facility	\$250,000
Avail Modem Upgrade Balance	7,883
TOTAL TECHNOLOGY & PLANNING	\$257,883
<u>BUSES & PASSENGER FACILITIES</u>	
2 Support Vehicles	\$68,000
Protective Barriers on Buses	261,000
Transfer 2019 MRT and TCAT Operating Funds for Oil/Water Separator Under Budget to Mid-Life Rehab	(102,723)
Transfer Future Renovation/Expansion of TCAT Facility to Mid-Life Rehab	(149,410)
Additional Expense for Mid-Life Rehab 7 Diesel Buses	282,579
Funding Available for Currently Unidentified Capital Projects	4,353,144
TOTAL BUSES & PASSENGER FACILITIES	\$4,712,590
TOTAL PROJECT COSTS	\$4,970,473
<u>CAPITAL FUND SOURCES</u>	
Federal	\$3,197,907
State	1,123,866
TCAT Operating Funds	192,430
Total Local Funders Share	456,270
TOTAL CAPITAL SOURCES	\$4,970,473
SHARE PER LOCAL FUNDER	\$152,090

Note - The 2021 Total Local Funders Share is unchanged from the 2020 total of \$ 456,270

5-Year Capital Needs

Project Estimates

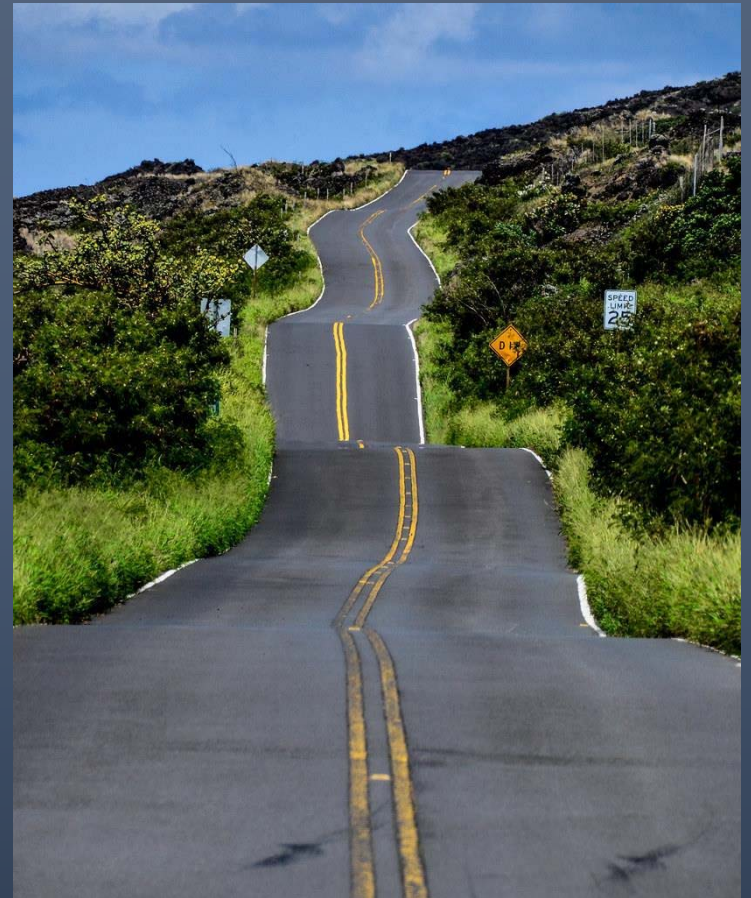
Upgrade Radio System	\$ 350,000
Farebox System	1,100,000
IT Technology Road Map	75,000
Website Upgrade	11,100
Roof Replacement	500,000
Demand/Response Buses	70,000
Replacement of Diesel with Battery/Electric Buses	1,600,000
TOTAL:	\$3,706,100

Future Considerations

Whatever the future holds, TCAT is committed to supporting our community's needs

What Lies Ahead

- Emphasis on safety
- Stay flexible – innovate to meet new customer needs
- Continue essential service
- Support community sustainability goals
- Equity goals



Thank You!



Photo by Trevor Jensen